

## <u>AUCTIONEERING</u>

# **Achievement Day**

Entry Date: 09/10/2023 Winter Marks: 25 Last Amended: 08/09/2023 Withdrawal by: 30/10/2023



# Saturday 4<sup>th</sup> November 2023

Venue: Hafod y Hendre, The Royal Welsh Showground, Builth Wells

(Entry Date: Monday 9th October 2023)

### **ELIGIBILITY**

One competitor who must be 28 years of age or under on the 1st of September 2023.

## **PROCEDURE**

Each Competitor will be required to auction 3 lots.

Prior to the auction commencing the competitor will view a total of 6 items. Lots will include agricultural and non-agricultural items.

The competitor is to hand their descriptions and valuations to the judge prior to the auction. The judge will choose 3 items at random, from the 6 available, for the competitor to auction.

The judge will identify one of the lots to have a reserve. The item and price of the reserve lot is at the judge's discretion.

The competitor should provide an introduction to open the auction sale, outlining the procedure and relevant conditions of the sale e.g., the payment process, order of the auction, buyer's commission rate.

Competitors will not be able to watch other competitors until after they have competed.

Stewards will be placed in the audience to act as purchasers on the lots to ensure there is enough bidding to enable the competitor to demonstrate the skill. These stewards will be anonymous to the competitor and will only bid if no other bids are forthcoming.

Stewards will have no knowledge of the item's values provided by the competitor.

Once all of the lots have been 'sold' the auctioneer will close the auction in a suitable way and the judge will work out their score.

#### **TIMING**

The Competitor will then have 20 minutes to draft a handwritten, catalogue-style description and provide a valuation figure for each item on the day of the competition.

#### **SCALE OF MARKS**

Lot description & Valuation	20
Opening and Closing Commentary	20
Auctioneering Skill	40
Auction Conduct and Practise	20
TOTAL	100

The Judge's decision is final.





<u>Please Note:</u> In regards to the Mrs Philippa Gough Trophy for the Overall Achievement Day Trophy, a clubs highest placed points will be accounted for up to the value of 325 points.

### Judges & Stewards Please Note: No joint positions for 1st - 4th Placings

Entries to be submitted online by  $9^{th}$  October 2023. NO LATE ENTRY FORMS WILL BE ACCEPTED UNDER ANY CIRCUMSTANCES.

#### WITHDRAWAL FROM COMPETITIONS

Clubs/ Members are asked to notify the YFC Office of any withdrawals 5 days prior to a Competition. PLEASE NOTE: All withdrawals from Club secretaries/Members must be made by email or by telephoning the YFC Office. If telephoning out of office hours, then a message should be left on the YFC Mobile phone.

<u>Please Note:</u> That only members with up-to-date membership cards and are on the database in the YFC Office are eligible to compete. Members must apply online at least 5 Days before the competition.

<u>PLEASE NOTE:</u> If a member does not produce an up-to-date membership card at the competition, it will result in a £5.00 fine. The fine will be refundable only if they provide confirmation of membership within 7 days of the Competition.

General Rules apply to all competitions alongside the competition's rules.